

Message Text

UNCLASSIFIED

PAGE 01 ACCRA 01315 171058Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----064820 180534Z /17
R 170756Z FEB 78
FM AMEMBASSY ACCRA
TO USDOC WASHDC
INFO SECSTATE WASHDC 2267

UNCLAS ACCRA 1315

E.O. 11652: N/A
TAGS: BEXP GH
SUBJ: WTDR/FTI: PRO-CON LTD.

REF: USDOC 00872

1. GHANA
OFFICE USE: 2. 749 3. N/A 4. 01
5. PRO-CON LTD.
6. P.O. BOX 1404; A1-40 COMMUNITY 8
7. TEMA
8. CONTACT: MR. T. NATH. OFOE
9. TITLE: MANAGING DIRECTOR
10. PHONE: 4805 11. TELEX: N/A
12. CABLE: CABLE: PROCESS, TEMA
13. ESTABL: 1977 14. EMPL: 9 15. SIZE: MEDIUM
16. REPUTATION: U-UNKNOWN 17. RPT DATE 02/78
OFFICE USE: 18. N/A 19. N/A 20. N/A 21. N/A 22. N/A
23A. 76990/0 INSTALLATION, SERVICING AND REPAIR OF LABORATORY,
SCIENTIFIC MEASURING AND CONTROLLING INSTRUMENTS.
23B. 38200/DE INTERESTED IN IMP OR REP U.S. MFRS OF MEASURING
AND CONTROL DEVICES;
23C. 38410/DE SURGICAL AND MEDICAL INSTRUMENTS;
23D. 36620/DE ALSO CONSUMER ELECTRONIC PRODUCTS: INDUSTRIAL
PROCESSING EQUIPMENT, ELECTRONIC AND ELECTRO-
MECHANICAL CONTROLLERS, DETECTORS AND SENSORS, TEST
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AND MEASURING EQUIPMENT KITS,
23E. 36515/DE AND HOME ENTERTAINMENT EQUIPMENT KITS.
24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REF: GHANA COMMERCIAL BANK, INDUSTRIAL AREA BRANCH,
P.O. BOX 152, TEMA.
26. TRADE REF: N/A
27. FOREIGN FIRMS REPRESENTED: N/A

28. POST EVALUATION: THIS FIRM OF ELECTRONIC (2), ELECTRICAL (1) AND MECHANICAL (1) ENGINEERS WAS INCORPORATED LAST SEPTEMBER AND SPECIALIZES IN INSTALLATION, MAINTENANCE AND REPAIR OF TEST AND MEASURING DEVICES, SURGICAL AND MEDICAL INSTRUMENTS, ENTERTAINMENT EQUIPMENT. IN SPITE OF ITS RECENT ESTABLISHMENT, IT HAS AN IMPRESSIVE RECORD OF EFFICIENCY AND MANAGEMENT ACUMEN. FIRM REPORTEDLY HAS MAINTENANCE CONTRACTS WITH TWO FACTORIES AND A LARGE GOVERNMENT-OWNED HOSPITAL; NEGOTIATIONS WITH A NUMBER OF SIMILAR ORGANIZATIONS ARE ALLEGEDLY IN PROGRESS. COMPANY HAS PLANS TO ASSEMBLE HOME ENTERTAINMENT EQUIPMENT FROM IMPORTED KITS AND IS INTERESTED IN AGENCY/DISTRIBUTORSHIP ARRANGEMENTS WITH U.S. SUPPLIERS OF SUCH EQUIPMENT AND ALLIED PRODUCTS. ALTHOUGH PRO-CON LTD. HAS NOT YET ESTABLISHED ANY SOLID REPUTATION IN LOCAL BUSINESS AND BANKING CIRCLES, MANAGEMENT IS WELL-KNOWN AND RESPECTED. WE RECOMMEND IT AS SUITABLE TRADE CONTACT FOR U.S. FIRMS. IT SHOULD BE NOTED, HOWEVER, THAT GHANA SUFFERS SEVERE FOREIGN EXCHANGE CONSTRAINTS; IMPORT LICENSES AND APPROVED APPLICATIONS FOR LETTERS OF CREDIT ARE VERY DIFFICULT TO OBTAIN, EVEN FOR GOVERNMENT CONTROLLED COMPANIES. FIRMS WITH EVEN THE BEST CREDIT RATINGS MUST REMIT UNDER LETTERS OF CREDIT, SINCE OTHERWISE THEY CANNOT USUALLY TRANSFER FUNDS ABROAD.

29. PREP: PETER A. HENNISON APPR: ALBERT L. GLAD
AT: AMERICAN EMBASSY, ACCRA. SMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ACCRA01315
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780075-0432
Format: TEL
From: ACCRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780244/aaaabkum.tel
Line Count: 85
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 296447d5-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3567673
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: PRO-CON LTD.
TAGS: BEXP, GH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/296447d5-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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